
CURRICULUM VITAE

Andrea Gallice

andrea.gallice@unito.it

CURRENT AND RECENT POSITIONS

- Assistant Professor, ESOMAS Department, University of Torino, December 2010 - Present
- Research Affiliate, Collegio Carlo Alberto, March 2010 - Present
- Post Doctoral Researcher, DEPFID Department, University of Siena, 2008 - 2010
- Marie Curie Fellow, Dept. of Economics, University of Munich, 2006 - 2007

EDUCATION

- European University Institute, Dept. of Economics, Ph.D. in Economics, 2007
- University of California at Berkeley, Dept. of Economics, Visiting Scholar, 2004
- European University Institute, Dept. of Economics, M.Res. in Economics, 2003
- University College of London, Dept. of Economics, M.Sc. in Economics, 2002
- University of Torino, Dept. of Economics and Finance, B.A. in Economics, 2001

RESEARCH AND TEACHING INTERESTS

- Game Theory, Industrial Organization, Political Economy.

PUBLICATIONS

- "An Approximate Solution to Rent-Seeking Contests with Private Information", *European Journal of Operational Research*, 256 (2), 673-684, 2017.
- "Price Reveal Auctions", *The B.E. Journal of Theoretical Economics*, 16 (2), 485-514, 2016.
- "Optimal Stealing Time", *Theory and Decision*, 80 (3), 451-462, 2016.
- "What Economic Theory Can (and Cannot) Say about Local Regulation", in A. Asquer, F. Becchis and D. Russolillo (eds.), *The Political Economy of Local Regulation*, Palgrave MacMillan, NY, pp. 113-126, 2016.
- "Equilibrium Selection through p_u -Dominance", *Economic Theory Bulletin*, 3 (1), 53-64, 2015.
- "The Neglected Effects of Demand Characteristics on the Sustainability of Collusion", *Research in Economics*, 64 (4), 240-246, 2010.
- "Education, Dynamic Signalling and Social Distance", *Oxford Economic Papers*, 61 (2), 304-326, 2009.
- "Best Responding to What? A Behavioural Approach to One Shot Play in 2x2 Games", in A. Innocenti and P. Sbriglia (eds.), *Games, Rationality and Behaviour. Essays on Behavioural Game Theory and Experiments*, Palgrave MacMillan, NY, pp. 184-203, 2008.
- "Some Equivalence Results between Mixed Strategy Nash Equilibria and Minimax Regret in 2x2 Games", *Economics Bulletin*, 3 (29), 1-8, 2007.
- "Un Bilancio dell'Esperienza UMTS in Europa: fu Collusione?", *Mercato Concorrenza Regole*, 2, 309-327, 2002.

CURRENT RESEARCH & WORKING PAPERS

- “Cooperation in Social Dilemmas through Position Uncertainty”, with Ignacio Monzón.
- “Economic and Class Voting in a Model of Redistribution with Social Concerns”, with Edoardo Grillo, Carlo Alberto Notebooks, n. 448.
- “Curious about the Price? Consumers’ Behavior in Price Reveal Auctions”, with Giuseppe Sorrenti, Carlo Alberto Notebooks, n. 432.
- “A Model of Educational Investment, Social Concerns and Inequality”, with Edoardo Grillo, Carlo Alberto Notebooks, n. 405, R&R at *The Scandinavian Journal of Economics*.
- “Bankruptcy Problems with Reference-Dependent Preferences”, wp n. 38, ESOMAS Dept., U. of Torino.
- “Strategic announcements of reference points in disputes and litigations”, wp n. 3, ESOMAS Dept., U. of Torino.
- “Self-Serving Biased Reference Points”, Carlo Alberto Notebooks, n. 223.
- “Lowest Unique Bid Auctions with Signals”, Carlo Alberto Notebooks, n. 112.
- “Some Social Welfare Implications of Behavioral Preferences”, CEPR Discussion Papers, n. 6572.

ACADEMIC PRESENTATIONS

- ESA European Meeting (Alessandria), ASSET Annual Conference (Crete), SET-FEEM International Workshop on Economic Theory (Milan), U. Vienna, LabSi International Workshop on Behavioral Game Theory and Experiments (Capua), Spring Meeting of Young Economists (Seville), SING2 (Foggia), U. Amsterdam, U. Munich, BEELab Experimental Economics Workshop (Florence), 3rd European Symposium on Economics and Psychology (Mannheim), LabSi Conference on Political Economy and Public Choice (Siena), U. Zurich, U. Torino, 4th European Symposium on Economics and Psychology (Amsterdam), EEA-ESEM Annual Conference (Milan), Collegio Carlo Alberto, U. Siena, Spring Meeting of Young Economists (Istanbul), BEELab Experimental Economics Workshop (Florence), SED Conference on Economic Design (Maastricht), 50^a Riunione SIE (Rome), U. Siena, VII Workshop Labsi (Siena), U. Cagliari, UECE Meeting on Game Theory and Applications (Lisbon), SIDE-ISLE Annual Meeting (Rome), EEA-ESEM Annual Conference (Toulouse), EARIE conference (Milan), European University Institute, Collegio Carlo Alberto, ASSET Annual Conference (Aix-en-Provence), GRASS IX workshop (IMT Lucca), The Graduate Institute Geneva, SSES Annual Congress (Lugano), 57^a Riunione SIE (Milan), SIDE-ISLE Annual Meeting (Torino).

TEACHING EXPERIENCE

- Advanced Microeconomics (Undergraduate, “Laurea Magistrale”), University of Torino, 2016.
- Public Economics (Undergraduate, “Laurea Magistrale”), University of Torino, 2015.
- General Equilibrium Theory (Master & Ph.D.), Collegio Carlo Alberto and University of Torino, 2012-2016.
- Microeconomics (Undergraduate, “Laurea Triennale”), University of Torino, 2011-2015.
- Microeconomics (Ph.D.), University of Torino, 2010-2011.
- Introduction to Economics (M.B.A) & Quantitative Methods (M.B.A), St. John International University, 2010.

OTHER ACTIVITIES AND AWARDS

- Academic coordinator of the “Vilfredo Pareto” Ph.D. in Economics, University of Torino, 2010-present.
- Referee for *Games and Economic Behavior*; *Management Science*; *Journal of Economic Behavior & Organization*; *Theory and Decision*; *The B.E. Journal of Theoretical Economics*; *European Journal of Operational Research*; *International Review of Law and Economics*; *Labour Economics*; *International Journal of Economic Theory*; *Research in Economics*; *International Journal of Research in Marketing*; *Journal of Industry, Competition and Trade*; *Electronic Commerce Research and Applications*; *Journal of Theoretical Biology*; *SIR grants*.
- Member of the Scientific Committee of the GRASS – Social Choice Research Group (and co-organizer of the VIII Annual Workshop, Collegio Carlo Alberto, September 2014).
- Member of the Scientific Committee of the Turin School of Local Regulation.
- Co-Investigator for the Project “Behavioral Price Discrimination”, Collegio Carlo Alberto, 2011-2013
- Spring Meeting of Young Economists, 2010 (Luxembourg) and 2011 (Groningen): Member of the Selection Committee
- Marie Curie Fellowship as Experienced Researcher, EU, 2006-2007
- Doctoral Fellowship, European University Institute, 2005-2006
- Doctoral Fellowship, Italian Ministry for Foreign Affairs, 2002-2005
- Optime Prize for outstanding graduates of University of Torino, 2001

REFERENCES

Professor Pascal Courty
University of Victoria, Department of Economics
Tel: 250 721 8544
pcourty@uvic.ca, <http://web.uvic.ca/~pcourty/>

Professor Shachar Kariv
University of California, Berkeley, Department of Economics
Tel: (609) 734-8364
kariv@berkeley.edu, <http://ist-socrates.berkeley.edu/~kariv/>

Professor Karl Schlag
University of Vienna, Department of Economics
Tel: +43-(1)93-4277-37437
karl.schlag@univie.ac.at, <http://homepage.univie.ac.at/karl.schlag/>

Professor Klaus Schmidt
University of Munich, Department of Economics
Tel: +49-(0)89-2180-2250
klaus.schmidt@lrz.uni-muenchen.de, http://www.vwl.uni-muenchen.de/ls_schmidt/