

---

# CURRICULUM VITAE

**Andrea Gallice**

[andrea.gallice@unito.it](mailto:andrea.gallice@unito.it)

---

## CURRENT AND RECENT POSITIONS

- Assistant Professor, ESOMAS Department, University of Torino, December 2010 - Present
- Research Affiliate, Collegio Carlo Alberto, March 2010 - Present
- Post Doctoral Researcher, DEPFID Department, University of Siena, 2008 - 2010
- Marie Curie Fellow, Dept. of Economics, University of Munich, 2006 - 2007

## EDUCATION

- European University Institute, Dept. of Economics, Ph.D. in Economics, 2007
- University of California at Berkeley, Dept. of Economics, Visiting Scholar, 2004
- European University Institute, Dept. of Economics, M.Res. in Economics, 2003
- University College of London, Dept. of Economics, M.Sc. in Economics, 2002
- University of Torino, Dept. of Economics and Finance, B.A. in Economics, 2001

## PUBLICATIONS

- A Model of Educational Investment, Social Concerns and Inequality (with Edoardo Grillo), **The Scandinavian Journal of Economics**, forthcoming.
- An Approximate Solution to Rent-Seeking Contests with Private Information, **European Journal of Operational Research**, 256 (2), 673-684, 2017.
- Price Reveal Auctions, **The B.E. Journal of Theoretical Economics**, 16 (2), 485-514, 2016.
- Optimal Stealing Time, **Theory and Decision**, 80 (3), 451-462, 2016.
- What Economic Theory Can (and Cannot) Say about Local Regulation, in A. Asquer, F. Becchis and D. Russolillo (eds.), **The Political Economy of Local Regulation**, Palgrave MacMillan, NY, pp. 113-126, 2016.
- Equilibrium Selection through  $p_u$ -Dominance, **Economic Theory Bulletin**, 3 (1), 53-64, 2015.
- The Neglected Effects of Demand Characteristics on the Sustainability of Collusion, **Research in Economics**, 64 (4), 240-246, 2010.
- Education, Dynamic Signalling and Social Distance, **Oxford Economic Papers**, 61 (2), 304-326, 2009.
- Best Responding to What? A Behavioural Approach to One Shot Play in 2x2 Games, in A. Innocenti and P. Sbriglia (eds.), **Games, Rationality and Behaviour. Essays on Behavioural Game Theory and Experiments**, Palgrave MacMillan, NY, pp. 184-203, 2008.
- Some Equivalence Results between Mixed Strategy Nash Equilibria and Minimax Regret in 2x2 Games, **Economics Bulletin**, 3 (29), 1-8, 2007.
- Un Bilancio dell'Esperienza UMTS in Europa: fu Collusione?, **Mercato Concorrenza Regole**, 2, 309-327, 2002.

## CURRENT RESEARCH & WORKING PAPERS

- Cooperation in Social Dilemmas through Position Uncertainty, with Ignacio Monzón, Conditionally Accepted at **The Economic Journal**.
- Bankruptcy Problems with Reference-Dependent Preferences, Revision Requested at the **International Journal of Game Theory**.
- Economic and Social-Class Voting in a Model of Redistribution with Social Concerns, with Edoardo Grillo.
- Social Status, Preferences for Redistribution and Optimal Taxation: A Survey.
- Curious about the Price? Consumers' Behavior in Price Reveal Auctions, with Giuseppe Sorrenti.
- Strategic announcements of reference points in disputes and litigations.
- Self-Serving Biased Reference Points.
- Lowest Unique Bid Auctions with Signals.
- Some Social Welfare Implications of Behavioral Preferences.

## RESEARCH AND TEACHING INTERESTS

Game Theory, Industrial Organization, Political Economy.

## ACADEMIC PRESENTATIONS

- ESA European Meeting (Alessandria), ASSET Annual Conference (Crete), SET-FEEM International Workshop on Economic Theory (Milan), U. Vienna, LabSi International Workshop on Behavioral Game Theory and Experiments (Capua), Spring Meeting of Young Economists (Seville), SING2 (Foggia), U. Amsterdam, U. Munich, BEELab Experimental Economics Workshop (Florence), 3rd European Symposium on Economics and Psychology (Mannheim), LabSi Conference on Political Economy and Public Choice (Siena), U. Zurich, U. Torino, 4th European Symposium on Economics and Psychology (Amsterdam), EEA-ESEM Annual Conference (Milan), Collegio Carlo Alberto, U. Siena, Spring Meeting of Young Economists (Istanbul), BEELab Experimental Economics Workshop (Florence), SED Conference on Economic Design (Maastricht), 50<sup>a</sup> Riunione SIE (Rome), U. Siena, VII Workshop Labsi (Siena), U. Cagliari, UECE Meeting on Game Theory and Applications (Lisbon), SIDE-ISLE Annual Meeting (Rome), EEA-ESEM Annual Conference (Toulouse), EARIE conference (Milan), European University Institute, Collegio Carlo Alberto, ASSET Annual Conference (Aix-en-Provence), GRASS IX workshop (IMT Lucca), The Graduate Institute Geneva, SSES Annual Congress (Lugano), 57<sup>a</sup> Riunione SIE (Milan), SIDE-ISLE Annual Meeting (Torino), European Public Choice Society (Budapest), SED Conference on Economic Design (York), Association for Public Economic Theory (Paris), RES Annual Conference (U. Sussex).

## TEACHING EXPERIENCE

- Microeconomic Analysis (Undergraduate, "Laurea Magistrale"), University of Torino, 2016-2018.
- General Equilibrium Theory (Master & Ph.D.), Collegio Carlo Alberto and University of Torino, 2012-2018.
- Public Economics (Undergraduate, "Laurea Magistrale"), University of Torino, 2015.
- Microeconomics (Undergraduate, "Laurea Triennale"), University of Torino, 2011-2015.
- Microeconomics (Ph.D.), University of Torino, 2010-2011.
- Introduction to Economics (M.B.A) & Quantitative Methods (M.B.A), St. John International University, 2010.

## OTHER ACTIVITIES AND AWARDS

- Academic Coordinator of the “Vilfredo Pareto” Ph.D. in Economics, University of Torino, 2010-present.
- Referee for *Games and Economic Behavior*; *Management Science*; *Journal of Economic Behavior & Organization*; *Theory and Decision*; *The B.E. Journal of Theoretical Economics*; *European Journal of Operational Research*; *Research in Economics*; *International Review of Law and Economics*; *Labour Economics*; *International Journal of Economic Theory*; *Economics*; *Education Economics*; *International Journal of Research in Marketing*; *Journal of Industry, Competition and Trade*; *Advances in Complex Systems*; *Electronic Commerce Research and Applications*; *Journal of Theoretical Biology*; *SIR grants*.
- Member of the Scientific Committee of the GRASS – Social Choice Research Group (and co-organizer of the VIII Annual Workshop, Collegio Carlo Alberto, September 2014).
- Member of the Scientific Committee of the Turin School of Local Regulation.
- Co-Investigator for the Project “Behavioral Price Discrimination”, Collegio Carlo Alberto, 2011-2013
- Spring Meeting of Young Economists, 2010 (Luxembourg) and 2011 (Groningen): Member of the Selection Committee
- Marie Curie Fellowship as Experienced Researcher, EU, 2006-2007
- Doctoral Fellowship, European University Institute, 2005-2006
- Doctoral Fellowship, Italian Ministry for Foreign Affairs, 2002-2005
- Optime Prize for outstanding graduates of University of Torino, 2001

## REFERENCES

Professor Pascal Courty  
University of Victoria, Department of Economics  
Tel: 250 721 8544  
[pcourty@uvic.ca](mailto:pcourty@uvic.ca), <http://web.uvic.ca/~pcourty/>

Professor Shachar Kariv  
University of California, Berkeley, Department of Economics  
Tel: (609) 734-8364  
[kariv@berkeley.edu](mailto:kariv@berkeley.edu), <http://ist-socrates.berkeley.edu/~kariv/>

Professor Karl Schlag  
University of Vienna, Department of Economics  
Tel: +43-(1)93-4277-37437  
[karl.schlag@univie.ac.at](mailto:karl.schlag@univie.ac.at), <http://homepage.univie.ac.at/karl.schlag/>

Professor Klaus Schmidt  
University of Munich, Department of Economics  
Tel: +49-(0)89-2180-2250  
[klaus.schmidt@lrz.uni-muenchen.de](mailto:klaus.schmidt@lrz.uni-muenchen.de), [http://www.vwl.uni-muenchen.de/l\\_s\\_schmidt/](http://www.vwl.uni-muenchen.de/l_s_schmidt/)